

REPORT/RECOMMENDATION TO THE BOARD OF SUPERVISORS
OF SAN BERNARDINO COUNTY, CALIFORNIA
AND RECORD OF ACTION

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June 3, 2003

FROM: LEYDEN L. HAHN, Chief Information Officer
Information Services Department

SUBJECT: LICENSE AND MAINTENANCE AGREEMENT WITH BMC SOFTWARE FOR
ENTERPRISE SOFTWARE

RECOMMENDATION:

1. Approve consolidation of software agreements with BMC Software for perpetual licenses and renewal of software maintenance support for three (3) years for installed BMC software products in the amount of \$171,438, plus applicable taxes.
2. Approve purchase of perpetual license and three (3) year maintenance support for additional BMC software products in the amount of \$102,691, plus applicable taxes.

BACKGROUND INFORMATION: BMC Software, Inc. has acquired ownership of software providers 4th Dimension Control Products and New Dimension, companies that had provided mainframe software products to the County under a variety of agreements over a six-year period. When BMC acquired these software companies, they assumed responsibility for licensing and support agreement that were in place for the County. These agreements covered products titled CONTROL-D and CONTROL-M. The CONTROL-D product automates the management, storage, and distribution of reports for both online viewing and hardcopy printing. CONTROL-M is scheduling software that automates batch job processing on the County's mainframe computer. The mainframe computer housed critical business applications for most County departments.

Approval of this item will consolidate all licenses and maintenance support agreements for all BMC products under one agreement with coterminous dates. It will also allow ISD to replace products currently in use with less costly products from BMC.

ISD evaluated similar different vendor solutions to determine if competitive software products were available. Quotes were obtained from both BMC and Allen Systems Group. Products were evaluated based on support, functionality and cost. BMC provided the lowest cost quote.

The agreement will provide perpetual licenses for BMC products as well as annual software maintenance support for all BMC software for a three (3) year period from May 30, 2003 to May 29, 2006. The software maintenance agreement insures that ISD will receive technical support as well as the latest versions of the covered products as they are released.

REVIEW BY OTHERS: This item has been reviewed by the County Administrative Office (Tracy Lindsay, Administrative Analyst) on May 8, 2003; Purchasing (Allen Sanchez, Contracts Analyst) on May 6, 2003; and reviewed as to legal form and content by County Counsel (Jean-Rene Basle, Deputy County Counsel) on May 6, 2003.

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FINANCIAL IMPACT: The cost of the software licenses and software maintenance support is \$274,129 plus tax and was included in the adopted Information Services Computer Operations Internal Fund (IAJ-COD) budget for 2002/03. There is no additional local cost.

COST REDUCTION REVIEW: The County Administrative Office has reviewed this agenda item and concurs with the department's proposal and recommends this action based on the important nature of the software covered by the agreement to effectively manage resources in the mainframe, provide efficiency in distributing reports in an Enterprise environment, and monitor and troubleshoot the computer operating systems.

SUPERVISORIAL DISTRICT(S): All

PRESENTER: Leyden L. Hahn, Chief Information Officer 388-5501